# Implementing Interactive Classification Tools in the 2022 Economic Census

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### Outline

- Background and motivation
- **BEACON** overview
- SINCT overview
- Field Test results
- Lessons learned and conclusions



# North American Industry Classification System (NAICS)

- Business establishments are classified by NAICS code based on primary business activity
- There are prelisted descriptions, but the respondent also has the option of writing in a business description

#### ITEM 17: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017? If none of the provided selections seem appropriate, provide a specific description of the primary business activity. *Select only ONE.* 

Pipelines	
486110 001	Crude petroleum
486910 001	<ul> <li>Refined petroleum, including liquefied petroleum gas</li> </ul>
486210 001	<ul> <li>Pipeline transportation of natural gas and storage of natural gas</li> </ul>
211111 102	<ul> <li>Petroleum and natural gas field gathering lines</li> </ul>
486990 001	Other pipelines - Describe
	Describe
Other principal busine	ss or activity
221210 001	<ul> <li>Natural gas distribution, including marketers and brokers</li> </ul>
774000 001	Other principal business or activity - Describe

### Source: 2017 Economic Census



### North American Product Classification System (NAPCS) TEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value for each product or service?

- Businesses classify their revenue into NAPCS codes based on specific products and services
- Similar to NAICS, respondents choose from a prelist or provide a write-in

Description	Value	Product Code
1. Warehousing and storage services	\$ ,000.0	7011900000
2. Handling services for goods	\$ ,000.0	7011975000
3. Packing services for goods	\$ ,000.0	7012000000
4. Freight transportation arrangement and customs brokering services	\$ ,000.0	7011925000
5. Operations and supply chain management consulting and implementation services	\$ ,000.0	7014650000
6. All other products and services, not elsewhere classified		
a. All other products and services, not elsewhere classified - write-in #1		
Pick one Describe	\$ ,000.0	900000003
<b>b.</b> All other products and services, not elsewhere classified - write-in #2		
Pick one Describe	\$ ,000.0	900000006
c. All other products and services, not elsewhere classified - write-in #3		
Pick one   Describe	\$ ,000.0	900000009

### Source: 2017 Economic Census



## Motivation for Machine Learning Applications



• Goal: Develop ML applications and integrate them into the electronic reporting instrument for the 2022 Economic Census



### What is BEACON?

- <u>B</u>usiness <u>E</u>stablishment <u>A</u>utomated <u>C</u>lassification <u>of N</u>AICS
- A machine learning tool developed by the Economic Statistical Methods Division (U.S. Census Bureau) to classify NAICS for establishments based on a write-in business description





## **BEACON:** Goals

- Assist respondents in selfdesignating their NAICS codes
- Improve accuracy of self-designated NAICS codes
- Reduce manual coding of write-ins

~	Other primary business or activity (Describe and click the "Save and Continue" button to search.)			
	Select Sector	~	Describe primary business or activity	
9-cl	ile, you selected: haracter Code: igit NAICS:			

Back



Save and Continue

### **BEACON:** Training Data

- Historic write-in responses to the Economic Census (EC)
- Frequent write-in text that was autocoded during 2017 EC
- Business descriptions from IRS SS-4 forms
- Classification Analytical Processing System (CAPS) items
- Harmonized System commodity description

<b>Business Description Text</b>	NAICS
This is a car dealership.	441110
R&D lab – medical/health	541715
we mainly repair furniture,	811420
some sales	



### BEACON: Methodology

- Text cleaning
  - Remove common words and phrases (e.g., "the", "has", "for instance")
  - Correct common misspellings
- Dictionary
  - Words and word combinations that BEACON recognizes
    - Words are cleaned, stemmed, and meet minimum frequency requirements
  - Associations between words and NAICS codes in the training data
    - "tutor" is highly associated with NAICS 611691 Exam Preparation and Tutoring
    - "retail" occurs in many NAICS codes and is therefore less predictive



### BEACON: Methodology

- Three separate information retrieval models
- Models are applied hierarchically
  - First: 2-digit (sector level)
  - Then: 6-digit (industry level)





### BEACON: Methodology

- Purity Weights
  - The NAICS distributions of the various words/combs are averaged using "purity weights" that give more weight to the NAICS distributions of words/combs that are more pure/predictive
  - The purity weight is a function of the maximum proportion
- Relevance scores
  - Range in value between 0 and 100
  - Reflect how confident BEACON is that the NAICS code is correct



### **BEACON:** Results

 From these scores, BEACON returns a ranked list of NAICS codes at the 6-digit level



#### ITEM 4/4A: PRIMARY BUSINESS OR ACTIVITY - SEARCH AND SELECT

Please select the primary business or activity from the results below. You can also try a New Search.

Note: After you make a selection on this screen, you will further refine your primary business or activity with a more detailed selection on the next screen, if applicable.

Retail Trade 🗸 car dealer		New Search		
Description			NAICS	Sector
Used car dealers More			441120	Retail Trade
O New car dealers More			441110	Retail Trade
O Automotive parts and accessories sto	ores More		441310	Retail Trade
Tire dealers More			441320	Retail Trade
	), mail-order, and TV shopping, including retail online au retailing via a physical (walk-in) store. More	ction	454110	Retail Trade
	wholesalers, including trucks, tractors, trailers, motorcy, motor scooters, mopeds, buses, recreational vehicles (		423110	Wholesale Trade
New motor vehicle and truck parts me (excluding tires and tubes) More	erchant wholesalers, including batteries and automotive	glass	423120	Wholesale Trade
Sales financing More			522220	Finance and Insurance
General automotive repair, including greplacement shops More	repair and	811111	Other Services	
Not listed (Note: You can try a New S	earch above.)			

### What is SINCT?

- <u>Smart Instrument NAPCS Classification Tool</u>
- Developed by Economy-Wide Statistics Division
- Two distinct versions
  - SINCT 1.0: TF-IDF
  - SINCT 2.0: Doc2Vec



Source: istockphoto.com



### SINCT: Training Data

- Reclassified write-ins from the 2012 and 2017 Economic Census
- Classification Analytical Processing System (CAPS) items
- Subject matter expert examples
- NAPCS title file





### SINCT 1.0: Methodology

- Term frequency-inverse document frequency (TF-IDF)
  - Compute the frequency of a word or phrase within a document, and then adjust that calculation to account for common words





## SINCT 2.0: Methodology

- Doc2Vec machine learning model
  - Neural network model
  - Represent words, phrases, sentences, or paragraphs as a vector





### SINCT: Results

- SINCT returns the ten highestscored NAPCS codes to respondents
- Respondents can select from those results, perform a new search, or leave their search term as a write-in

#### Search for product/service not listed

Use the search bar below to find additional products or services. Then select the result(s) that best match(es).

If none of the results apply, please try a new Search, or select "Not listed" and click the "Add Selected Products/Services" button.

#### Specify additional product or service:

car wash

#### Select ALL that apply from the results below.

Select	Description	Product Code
	Automatic washing and waxing services for automobiles and light-duty trucks	7002650006
	Self-service washing and waxing for automobiles and light- duty trucks	7002650012
	Self-service vacuuming services for automobiles and light- duty trucks	7002650015
	Regulatory safety inspections and emissions testing services for automobiles and light-duty trucks	7002675000
	Hand washing, with or without waxing services, for automobiles and light-duty trucks	7002650009
	Detailing services for automobiles and light-duty trucks	7002650003
	Washing and cleaning services for heavy trucks and buses	7009375042



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Search

## 2021 Industry Classification Report Field Test

- The 2021 Economic Census Industry Classification Report (Refile) was repurposed as a field test for BEACON and SINCT
- Approximately 37,000 establishments
  - 12,000 truth deck
  - 25,000 non-truth deck



### Field Test: Results

- BEACON
  - Returned correct NAICS code 90% of the time
  - Respondents selected it 83% of the time
- SINCT
  - Returned correct NAPCS code 74% of the time
  - Respondents only selected it 50% of the time



### Lessons Learned

- BEACON performed as expected
  - Speed and concurrent request requirements were met
  - 90% accuracy rate
- SINCT performance was lower than expected
  - 6% timeout rate
  - 74% accuracy rate
  - Solution: overhaul the model, improving speed and accuracy



### Lessons Learned

- Respondents often select "none of these", even if the correct result is presented
  - Solution: update wording and instructions for main mailing
- Additional training data
  - Added 7,000 examples each to BEACON and SINCT's training data





BEACON and SINCT should significantly reduce the number of unclassified write-ins in the 2022 Economic Census



Analysts will spend less time and will code a higher percentage of write-ins



Data quality will be improved



# Thank You!

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